

August 9, 2021

Dear Valued Customer,

New \$5,000,000 Supply Agreement and Our Ongoing Commitment to Customers

We previously outlined our commitment to customers by highlighting a long list of initiatives undertaken over the last three years to ensure we use modern, redundant, and secure technologies throughout our networks and message delivery processes. We made these investments to differentiate our company through service delivery and network reliability, recognizing the fact that critical messages affect lives, that every second counts and that simultaneous delivery of messages to groups is an imperative - our business is to deliver critical messages within seconds.

We have now modernized our networks and eliminated any reliance on outdated hardware and/or software, ensuring the consistent, secure, and reliable network performance needed for your most critical, often life-saving messages. However, our message delivery processes can rely in part on the availability of paging devices. Unfortunately, Covid-19 and related supply chain issues have affected the availability of numerous products, creating uncertainty, and negatively affecting many businesses and their customers. This is a risk we will not take!

Accordingly, we are pleased to announce we have executed a new, mutually beneficial five-year manufacturing agreement with our primary device manufacturer, Unication, Co., Ltd (“Unication”). The agreement protects you, our valued customer, from unforeseen parts shortages and/or manufacturing interruptions resulting from supply chain issues.

Pursuant to the agreement, American Messaging has committed to purchase paging devices totaling \$5,000,000 over five years with a one-time, immediate purchase of “safety stock” totaling just over \$1,000,000. As a result, we will always hold a minimum of one year’s inventory at our US based distribution center, thereby ensuring we have adequate supply to meet the needs of our customers. The agreement and related payment obligations require Unication to purchase parts in volume with appropriate lead times to ensure devices are manufactured consistent with our contractually defined delivery dates.

The foregoing investment significantly diminishes the risk of any supply chain related issues which together with our prior network investments preserves the integrity of our message delivery processes. We remain committed to providing our customers with the most modern, reliable, and secure critical messaging services, including the benefits of redundancy resulting from our ongoing investments in AMS Connect - our secure, critical messaging mobile application. We hope these investments provide comfort during these uncertain times and please know we remain committed to being the dependable choice for your current and future critical messaging needs.

As always, if you have further questions, please do not hesitate to call.

Sincerely,



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